



**BEESON'S**

**McHenry County  
Nursery, Inc.**

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# Discount Programs<sup>†</sup> for 2008

As we expand our inventories we will be able to supply more of each job list. We are always striving to reduce our costs and pass the savings on to our customers.

• **QUANTITY DISCOUNTS**

5% off the unit price for quantities over 10 for trees and quantities over 25 for shrubs

• **CASH PAYMENT DISCOUNTS\***

3% discount on invoices paid with check or cash at the time of pick up or delivery

2% discount on invoices paid within 10 days of pick up or delivery

• **PICK-UP DISCOUNT**

5% discount on invoices picked up FOB Harvard, IL and paid within our credit terms

<sup>†</sup> **NOTE:** All Discounts are based on the account being current under our credit terms.

\* Cash Payment Discount does not apply on credit card charges

## Frequent Buyer Program 2008\*

(Our Frequent Buyer Program is an earned discount based on annual orders\* paid in 2007)

DOLLAR LEVEL	DISCOUNT
\$ 2,500 - \$ 4,999	3%
\$ 5,000 - \$ 9,999	4%
\$ 10,000 - \$ 19,999	5%
\$ 20,000 - \$ 29,999	6%
\$ 30,000 - \$ 44,999	7%
\$ 45,000 - \$ 59,999	8%
\$ 60,000 - \$ 79,999	9%
\$ 80,000 - \$ 99,999	10%
\$100,000 - \$119,999	11%
\$120,000 +	12%